

Request for Information No. IV

RFP No. 19/20-01 Mobile Device Management

August 7, 2019

Response to Proposers' Questions

4.1 **Question:** How would a vendor go about getting an NDA signed due to the confidential information being asked prior to final agreement?

- a. Specific to Security Practices and Financial Security Question in 1.8.

Answer: Unfortunately Ed Tech JPA cannot sign Non Disclosure Agreements related to information in vendors' Proposals. Vendors should specify in their Proposals which information is proprietary and trade-secret. Trade secret information may be: detailed release notes for future enhancements, security procedures, and/or financial statements from a privately held company. Pricing and general responses do not qualify as trade secret information. Trade secret information that has been denoted as such by the vendor will be redacted prior to responding to any public records requests. If the requestor does not feel the information meets the qualifications as trade secret vendors will be notified and future action will be discussed at that time.

If a vendor prefers that any of its responses be excluded from the Ed Tech JPA members-only password-protected website the vendor should notify Ed Tech JPA when submitting the Proposal or at the time of award. Please keep in mind that our members do need access to all information to make educated decisions about which product best meets their needs.