Response to Proposers' Questions

**1.14**  **Question:** Is there an interest in this RFP from an existing JPA Member?

**Answer:** Capistrano Unified School District (ada approximately 53,000) has expressed an interest in purchasing an assessment platform from an Ed Tech JPA awarded vendor. In addition, we expect there to be high interest in this RFP from associate members soon after it closes.

3.1 **Question:** Could you please provide an estimated number of students to be served in PK-8th grade in order to adequately estimate total cost for years 1-5 ?

**Answer:** The number of students will vary for each participating Associate Member. We recommend that Vendors respond with pricing tiers to show variations in pricing based on number of students (for example: Tier 1 may be for 1-10,000 students, Tier 2 may be for 10,001 - 25,000 students, Tier 3 may be for 25,001 - 40,000 students, etc.).

3.2 **Question:** Are we supposed to use Exhibit B as our sales report or create a format of our own for the sales reports?

**Answer:** Selected vendors will be provided with fillable sales reports prior to the reporting deadlines. Vendors are not expected to create their own forms or use the RFP form. The form provided in the RFP is provided merely for informational purposes so vendors know what type of information will be requested during the reporting period.

**Answer updated September 30, 2019**