

Request for Information No. I
RFP No. 20/21-01 Identity Management Solution
September 22, 2020

Response to Proposers' Questions

1.1 **Question:** Whether companies from Outside USA can apply for this? (like,from India or Canada)

Answer: Vendors submitting Proposals must be located in either the United States or in a country where the General Data Protection Regulation (GDPR) governs.

Vendors who are not located in the United States, but who are located in a country where the GDPR governs (Foreign Vendors), must include at least three (3) references located within the United States that use the Solution in their response to Criteria No. 1.11 in Attachment 1 of the RFP. Foreign Vendors must also agree to the California Student Data Privacy Agreement with no redlines/amendments. Vendors should note that some Ed Tech JPA members may have board policies and procedures that limit their ability to contract with agencies outside the United States.

An Amendment to the RFP will be issued to the RFP regarding this RFI Question.

1.2 **Question:** Whether we need to come over there for meetings?

Answer: Pursuant to the Advertisement and section 3.5 of the RFP the non-mandatory pre-proposal conference will be held via conference call. Vendors who wish to attend should RSVP to MichelleBennett@iusd.org. There is no requirement to appear in person to respond to this RFP.

1.3 **Question:** Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

Answer: Vendors submitting Proposals must perform the proposed Solution in either the United States or in a country where the General Data Protection Regulation (GDPR) governs.

Vendors who do not perform their proposed Solutions in the United States, but whose performance is in a country where the GDPR governs (Foreign Vendors), must include at least three (3) references located within the United States that use the Solution in their response to Criteria No. 1.11 in Attachment 1 of the RFP. Foreign Vendors must also agree to the California Student Data Privacy Agreement with no redlines/amendments. Vendors should note that Ed Tech JPA members may have board policies and procedures that limit their ability to contract with agencies outside the United States.

An Amendment to the RFP will be issued to the RFP regarding this RFI Question.

1.4 **Question:** Can we submit the proposals via email?

Answer: Pursuant to section 3.2 of the RFP: “No hard copies shall be required in response to RFP No. 20/21-01. Vendors who elect not to submit hard copies may submit electronic copies via email to MichelleBennett@iusd.org. Attachment files must be no greater than 25 megabytes. File sizes larger than 25 megabytes may be submitted via a file share option such as Dropbox or Google Folder.”

1.5 **Question:** Regarding section 1.4,

1.4 Requested Services This solicitation is intended to provide a mechanism for Ed Tech JPA members to procure new or upgraded identity management solutions and services to support identity management. Ed Tech JPA members seek state-of-the-art identity management solutions (hereinafter referred to as “Product” or “Solution”) to meet the needs of varied facilities and programs, in a variety of environments. Ed Tech JPA is soliciting qualified service vendors, (hereinafter referred to as “Vendor”, “Contractor” or “Provider”) for a variety of solutions to meet its membership needs. Vendor shall submit a proposal for the purchase, implementation and ongoing services for an identity management solution.

Is the USD looking for logical access identity management or physical identity management?

Answer: The focus of this RFP is logical access/identity management. For example, the primary function of the desired solution is the automated creation and management of accounts and permissions for various online software systems. However, if vendors also have an integration with or a standalone physical access management solution, they may propose it as an optional add on solution in the RFP response.